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At Lesters we’re a family-owned business with forty years of heritage. We’re friendly, responsive, and have grown by being a true business partner to our clients. We have big ambitions.

We continue to invest in the best people, manufacturing facilities & technology to create unrivalled capability, capacity and efficiency. We’re on an exciting journey to shake up the industry and we want to take you with us.

**JOB SUMMARY**

The Role: Estimator/Commercial Analyst - Assistant.

The successful candidate will be working alongside the management, commercial & sales teams providing quotations directly to our large customer and prospect base. This is a key role in a fast paced, dynamic market. As such a high level of estimating knowledge and experience in the corrugated industry is desirable, however a candidate with transferable skills will be given all the necessary training that maybe required.

**Key Duties**

* Creating specifications
* Reviewing / adding costs where necessary
* Working within set tolerances of yield and margin
* Understanding and amending machine routings
* Supporting & co-ordinating responses of tender submissions
* Requesting quotations from suppliers
* Communicating with customers regarding their requirements
* Reviewing commercial returns across the market sectors.
* Working with the sales & technical teams to create value for Lesters and our clients.

**About You**

* Previous experience in a role of issuing quotations and pricing products/services.
* Organised and with great attention to detail.
* Strong numeracy skills.
* Strong IT literacy with solid working knowledge of MS Excel
* Comfortable working in a fast-paced environment
* A team player with effective communication skills
* An understanding of pricing systems would be beneficial

**What is on offer?**

* Competitive salary and benefits
* Potential for Hybrid working
* Workplace pension scheme
* Holidays: Minimum of 28 days per year including bank holidays, with access to the latest app-based software making booking time off simple and accessible and enhanced with service.
* Quality, professional Lesters branded clothing provided
* Clear and open management structure, great staff facilities, ongoing investment in people and plant.
* A fantastic opportunity to join a dynamic, fast growing business.

**Applications**

If you’re always thinking “What’s next?” rather than “That’s it.” and if you want to become an integral part of a forward-thinking ambitious organisation, we’d love to hear from you. Simply email your CV to [jo@lesterspackaging.co.uk](mailto:jo@lesterspackaging.co.uk) or apply online at [www.lesterspackaging.co.uk/careers](http://www.lesterspackaging.co.uk/careers)